PROPERTYEU DEAL OF THE YEAR AWARDS 2016

The best deals of the month submitted through the year are automatically added to the long list of candidates for the Deal of the Year Awards 2016 and added to the PropertyEU deals database

Submission schedule	15th of each month
Period	Deals completed between 1 January 2016 & 31 December 2016
Geographic	European countries Russia and Turkey included
Type of transactions	Capital markets & Loan deals
Segments	Office, Retail, Industrial/Logistic, Healthcare, Hotel, Residential – no land plots

SUBMISSION FORM

Fill in digitally only and send using the button 'Submit Form' located top right in Adobe Reader or save & send to deals@propertyeu.info

Submitting company contact information

Company name

Street

City

State | Postal code

Country

Type of company ○ Real estate advisor ○ Investor*

* Type of investor
- ☐ Institutional (insurance company, pension fund)
- ☐ Private investor
- ☐ Sovereign wealth fund
- ☐ Asset/fund/investment manager
- ☐ Private equity

○ Listed ○ Non listed

Contact person

First name | Last name

Email address

Work phone | Mobile phone

For general questions, contact Irina Chernobrovkina: irina@propertyeu.info / +31 6 41 15 70 40
For questions about about the deals, nominations or submission, contact: deals@propertyeu.info / +31 20 575 33 17
For questions about the ceremony and partnerships, contact Thorsten Herbert: herbert@propertyeu.info / +49 170 47 98 793

Your Deal of the Year details – Required

◯ Single asset deal ◯ Single country ☐ Sale-and-lease-back
◯ Portfolio deal ◯ Multiple countries
◯ Loan deal

Country/countries

City/cities

Name of deal/asset(s)

Address Postal code

Date of transaction/ initial agreement*

* Only deals completed by 31.12.16 will run for the Deal of the Year Awards

Asset is ◯ Completed ◯ Under construction ◯ To be built

Year of (planned) completion

Type of asset ☐ Office ☐ Industrial/Logistics ☐ Retail
☐ Residential ☐ Hotel ☐ Healthcare

☐ Other (please specify)

Square meters GLA Parking places

Investment volume € local currency

Yield % Type of yield

Rental income Occupancy %

Tenant(s)

Deal is financed by

Loan-to-value % Time deal took to complete months

Buyer

1. Buyer | Country
   - Type of buyer: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors
2. Buyer | Country
   - Type of buyer: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors
3. Buyer | Country
   - Type of buyer: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors

Seller

1. Seller | Country
   - Type of seller: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors
2. Seller | Country
   - Type of seller: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors
3. Seller | Country
   - Type of seller: CHOOSE ONE
   - Real estate advisors
   - Law firm advisors

Dealmaker team – to be announced in the nomination

If your company was involved in this deal, please mention the members of your team.

Whom were you representing? ◯ Buyer ◯ Seller

Team leader

Company

Full name

Title

Contact details

Summary of his/her role

Team members

Please list the names of the team members of this deal

UPLOAD PHOTOS – Required

How to submit your headshots or property photos:

1 Attach files to the email or send a download link in the body of your email
2 We require minimum one photo of the key 'deal maker team' member and minimum one photo of the asset
3 Label file with person's first and last name (ie. Judiseebus.jpg) or name of the asset and location (ie WTC Amsterdam.jpg)
4 Acceptable formats: TIFF, JPG (colour photos only)
5 Resolution: 300 dpi minimum
6 Size: files under 500 KB and over 3 MB will not be accepted

Please note: Unidentifiable and unusable photos will not be considered

Motivation letter for the Jury

Give your summary of why you feel your deal deserves to win this award.

Please provide additional information on the transaction, in terms of how it was structured/funded and the process it took to get it done, from inception to closing.

How was the deal struck and how challenging/complex was it? What were some of the most challenging aspects that those who closed the deal – on both sides of the table – had to face and how did they work together to overcome those issues?

Why should this transaction be considered one of the top deals of the year? Why the deal was so ground-breaking, bold or innovative? What impact is the deal likely to have?
You may include any interesting or unusual aspects of the deal; how it impacted its local market, whether any records were set.

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